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Q2 RESULTS (AUGUST – OCTOBER 2020)

F.R. Martelet, M.D., CEO

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# **Today's speakers**



FRANCOIS MARTELET, M.D., Master's Degree Business Chief Executive Officer



ROBERT MAIORANA
Acting Chief Financial Officer

## **Q2** Corporate Highlights

- Sustained progress on Apealea with partner Elevar Therapeutics
  - Agreement signed for commercialization in MENA
  - Global Named Patient Program initiated ex-US
  - Clear path set for regulatory submission in US with expanded clinical program (post period)
  - Initial prescriptions in Finland despite COVID-19 challenges
- Our cost control program has enabled investment in the XR-18 and XR-19 technologies and preparation for docetaxel micellar Phase1b
- New Apealea and XR-17™ IP and trademark protection
- Continued strengthening of management and senior team

## **Q2** Financial Highlights

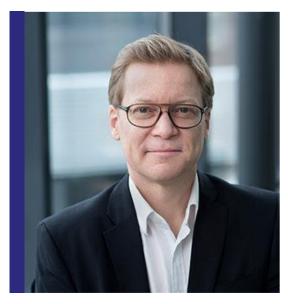
- Cash and cash equivalents & short-term investments TSEK 329,588 (29,039)
  - Several one-off costs during the quarter:
    - MSEK 3.1 fine from NASDAQ
    - MSEK 3.4 write down due to reduced need for premises in Uppsala
    - TSEK -18,114 (-14,449) employee benefit expenses relating to staff redundancies
  - MSEK 4.1 due to amortization of capitalized development costs for Apealea/Paclical
- Operating profit/loss TSEK -53,693 (-47,436)<sup>1</sup>
- Net profit/loss after tax TSEK –53,538 (-18,309)¹
- Earnings per share SEK -0.12 (-0.06)<sup>1,2</sup>
- Inventory increase of TSEK 20,514: from TSEK 28,837 Apr 30, 2020 to TSEK 49,351 Oct 31, 2020



## **Management and Senior Team strengthened**



FRANCOIS MARTELET, M.D.,
Master's Degree Business
Chief Executive Officer



FREDRIK JÄRRSTEN MBA
Chief Financial Officer



PETER SELIN BSc
Chief Business Officer



ROBERT MAIORANA BSc Finance Manager (Current Acting Chief Financial Officer)

• ...plus, TWO Senior Scientists

# Building a portfolio based on XR-17™ platform technology



## The 4 pillars of the Oasmia's strategy from 2021 onwards

1

Execute on Apealea global partnership with Elevar Therapeutics

2

Partnering & clinical development with XR-17™ / XR-19 platforms



Clinical development of Docetaxel micellar and new API(s)



In / out-licensing, partnering & M&A in oncology

## **Sustained progress on Apealea with Elevar Therapeutics**

## Global commercial partnering program progressing well

- Agreement signed with Taiba Middle East FZ LLC for Middle East and North Africa region.
- Global named patient program initiated with Tanner ex-US where Apealea not yet commercially available
- Elevar in active discussions with potential commercial partners including Europe & Asia, LatAm

## Clear path set for US regulatory submission

- Several interactions with FDA since Elevar acquired rights to Apealea in March 2020
- Elevar to complete two additional studies to support NDA filing
  - PK study aiming to initiate in H1 2021, expected to take approx. 12 months
  - Pivotal superiority study to investigate safety and efficacy of Apealea in epithelial ovarian cancer
  - Elevar working closely with The GOG Foundation to plan and execute global study starting H1 2021; expected duration 24-36 months to complete
- Elevar exploring potential of Apealea in other indications



#### **XR-17™**

Specialist consultancy firm hired to drive partnering

#### **XR-18**

- R&D underway on next generation of XR-17<sup>™</sup> solubilizing platform
- Work initiated to further improve and differentiate platform, with the ambition to enable improved versatility and broadening potential in novel long-term patent-protected medicines

#### XR-19

- Proof of-concept demonstrates XR-17™ allows for dual encapsulation
- Promising pre-clinical results show XR-19 has potential to deliver compounds in single i.v. administration
- Further internal studies underway including medical application assessment to identify possible indications and combinations

## Docetaxel micellar poised for clinical development

# 1 in 7

men will be diagnosed with prostate cancer



## 1.3m

men were newly diagnosed with prostate cancer in 2018<sup>1</sup>

- Docetaxel is approved for wide range of solid malignancies and standard of care for advanced prostate cancer
- Docetaxel micellar uses XR-17™, enabling IV administration of docetaxel without traditional solubility enhancers
- Swiss Group for Clinical Cancer Research (SAKK) due to initiate Phase Ib trial in the early 2021
- SAKK coordinates roughly 50 clinical trials each year to examine the efficacy of new cancer therapies



## Investment bank hired to drive partnering of animal health portfolio



#### **Paccal Vet**

- A new XR-17™-based formulation of paclitaxel in development for the treatment of mastocytoma in dogs
- Results from Phase I and Phase II studies complete

## **Doxophos Vet**

- A patented formulation of doxorubicin in combination with XR-17<sup>™</sup> for the treatment of lymphoma, one of the most common forms of cancer in dogs
- Results from Phase I and Phase II studies complete

Dog cancer drug market appears to be concentrated in the USA and it is expected to grow substantially by 2025<sup>1</sup>:



## Recent progress made for each pillar of our strategy



Execute on Apealea global partnership with Elevar Therapeutics

Commercialization deal signed with Taiba for Apealea in MENA

Global named patient programme launched

Commercial partnerships in Europe, Asia and LatAm nearing completion

Generating resources to invest in pipeline growth



Partnering & clinical development with XR-17™ / XR-19 platforms

Evaluate poorly watersoluble products using XR-17™

Improved XR-17™
platform (XR-18) and
XR-19 platform (for
product combinations) in
development

Proven development, regulatory and BD skills



Clinical development of Docetaxel micellar and new API(s)

Docetaxel micellar poised to enter Phase 1b clinical development, agreeme nt signed with SAKK

New API in preclinical development

Large global market opportunities



In / out-licensing, partnering & M&A in oncology

Out-license or partner non-core assets (e.g. animal health portfolio)

In-licence oncology assets in clinical development

Agile, flexible structure, solid cash position



## **Looking ahead – multiple catalysts and investment drivers**

### Potential near and mid-term value drivers

- Elevar partnering for Apealea in Europe, Asia, LatAm
- SAKK docetaxel micellar Phase Ib initiation
- Partnering of Animal Health assets
- XR-19 lab proof of concept
- XR-18 platform development
- New XR-17™ oncology API to be disclosed
- M&A and in-licensing opportunities to build critical mass in oncology/spec pharma
- Partnering of XR-17™
- Apealea milestones and royalties

#### **Investment drivers**

- Commercial-stage company with proven capabilities
- Validated XR-17<sup>™</sup> technology platform
- Growing oncology pipeline targeting large global markets
- Transformational global partnership
- Strong cash position
- Positioned for strong growth



