

#### **AKTIESPARARNA PRESENTATION**

F.R. Martelet, M.D., CEO

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#### **Forward-looking statement**

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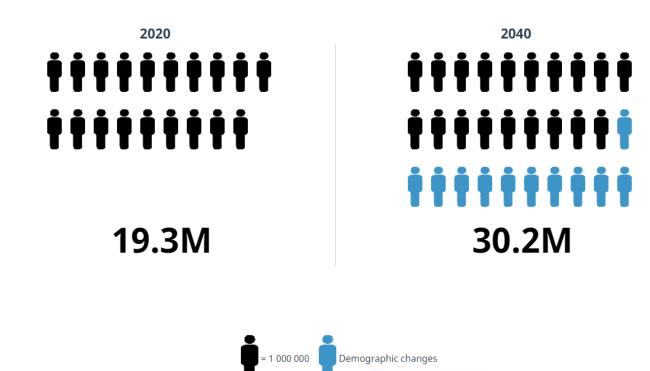
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#### **Cancer is a growing global health emergency**



Global oncology drugs market					
2019	\$128 billion				
2027	\$222 billion				
CAGR of <b>7.4%</b> <sup>1</sup>					

Between 2020 and 2040, annual new cases of cancer are forecast to rise by:

- 59% in Asia
- 38% in North America
- 66% in Latin America and
- **21%** in Europe<sup>2</sup>

# **Building a sustainable global oncology business**



Growing pipeline focused on **hard-totreat** and **late-stage cancers** with limited treatment options



NASDAQ Stockholm **2010** Market Cap approx. SEK 1,3 B



Strong in-house capabilities including regulatory, development & global partnering relationships

Portfolio expansion strategy targeting **multiple oncology MoAs** through inlicensing & M&A







New Leadership since March 2020

# **Building a sustainable global oncology business (cont'd)**

• Oasmia has currently two lines of business:



#### **R&D: in-licensed and wholly-owned development-stage oncology assets:**

- Cantrixil
- Docetaxel Micellar



**Commercial & Development: Revenues and milestone streams from out licensed programs and technologies**:

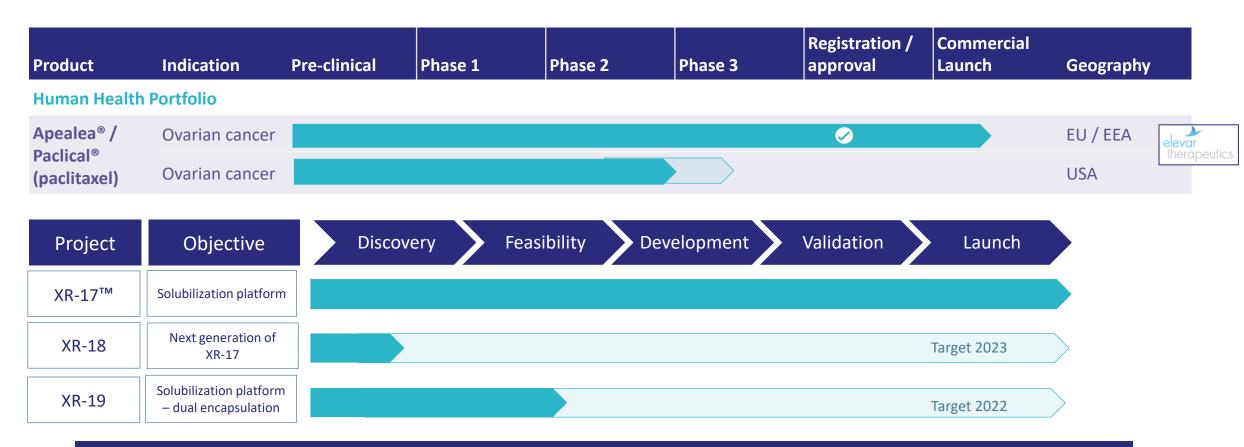
- Apealea®
- XR-17™
- XR-18/XR-19 (under development)

# **Emerging oncology portfolio provides basis for future growth**

Product	Indication	Pre-clinical	Phase 1	Phase 2	Phase 3	Registration / approval	Commercial Launch	Geograpł	ıy
Human Health Portfolio									
Cantrixil	Ovarian cancer							Global	<b>KA</b> Intel APEU
Docetaxel micellar	Prostate cancer							EU/EAA	Z SA
Animal Health	Portfolio (Canine	s)							
Paccal vet (paclitaxel)	Mammary Carcinoma							USA	
Doxophos vet (doxorubicin)	Lymphoma				,			USA	

Seeking in-licensing and M&A opportunities to build the pipeline

# Revenues and milestone streams from out licensed programs and technologies



Collaboration with the Karolinska Institutet to further explore the biological potential of XR-17<sup>™</sup>

#### **Building capabilities to drive our success**





FRANCOIS MARTELET, M.D., Master's Degree Business Chief Executive Officer

**FREDRIK JÄRRSTEN** Chief Finance Officer



**PETER SELIN, B.Sc.** *Chief Business Officer* 



**REINHARD KOENIG, M.D.** *Chief Scientific Officer* 



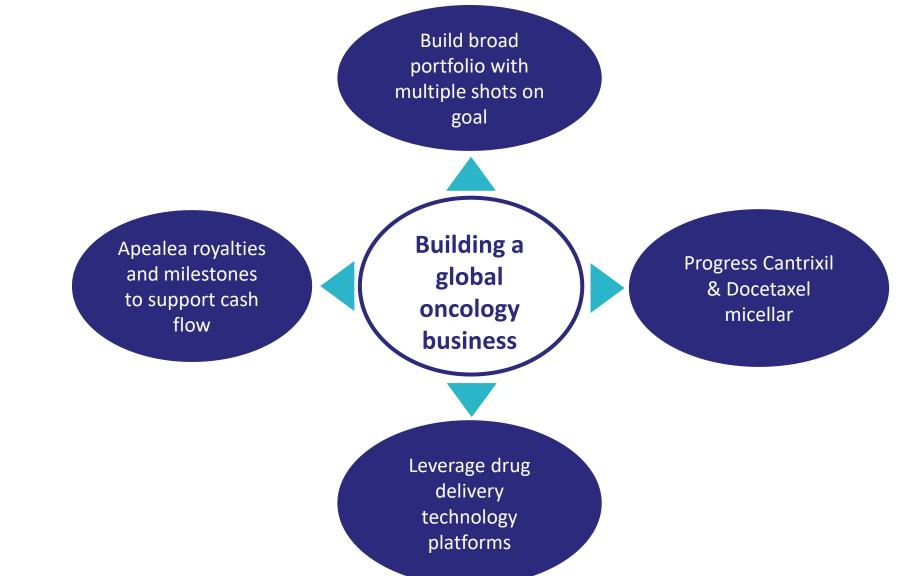
DR HEIDI B. RAMSTAD, Chief Medical Officer



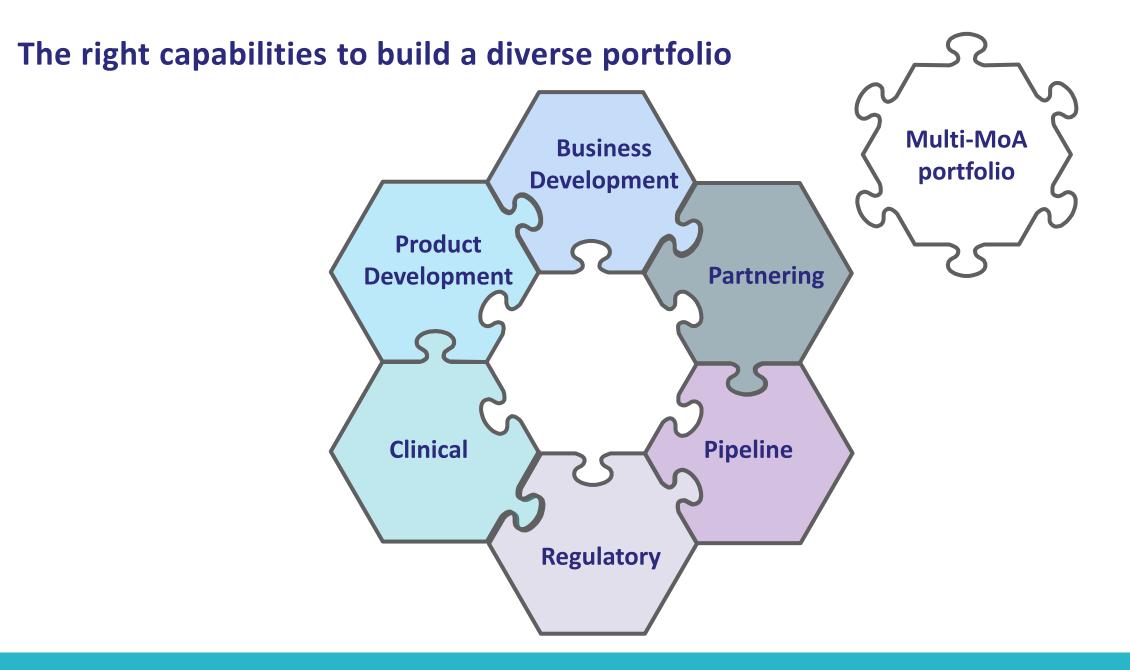
**KIA BENGTSSON\*** Head of Clinical Development



JOHANNA RÖSTIN\* Head of Regulatory Affairs



#### Oasmia 2.0: Crystal clear strategy to drive growth 2021 – 2023



🌮 oasmia

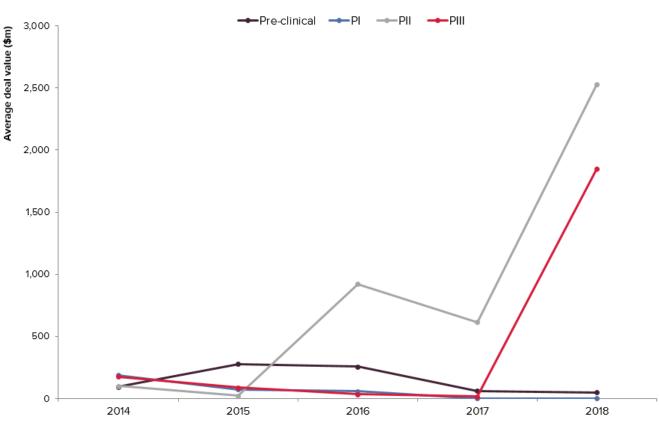
## The 'string of pearls' strategy to build critical mass

- Leveraging our **Development, Regulatory & Commerical Partnering** skills
- Evaluating a wide range of targets with multiple MoA (pre-clinical to late Phase 3)
- Potential for high value exit opportunities from Phase 2

Pre-clinical	Phase 1	Phase 2	Phase 3	Registration / approval	Marketed		



#### **Completing a Phase 2b study in oncology creates huge value**



#### Average deal value of clinical-stage oncology buyouts by most advanced asset (\$m)

# Recent Phase 2 oncology program acquisitions

Buyer	Seller	Drug(s)	Deal value
AbbVie	Genmab	GEN-1044; GEN-3009; epcoritamab	\$3.9bn
Merck	Seagen	Ladiratuzumab vedotin	\$3.2bn

Source: EvaluatePharma



#### **Cantrixil – Phase 2 in ovarian cancer to start in H2-2022**

- Global rights to first-in-class Cantrixil licensed from Kazia Therapeutics Limited (ASX:KZA) March 2021
- Targeting ovarian cancer an area of unmet need with 314k new cases and 207k deaths worldwide in 2020\*
- Tubulin-binding small molecule with potent cytotoxicity against CD 44+ ovarian cancer stem cells, ovarian somatic cancer cells (CD 44+), both resistant to standard chemotherapies
  - Potential to improve outcome in relapsed ovarian cancer
  - Favorable safety and PK profiles in I.P. use
- Orphan drug designation from US FDA
- Strong patent protection to 2035

#### Next steps:

- Clinical advisory board to be established and interactions with FDA / EMA to be initiated
- Focus on securing drug supply and validating Phase 2 trial design for 2022 initiation



#### **Docetaxel micellar – Phase 1b in prostate cancer ongoing**

- Phase 1b trial ongoing with SAKK (Swiss Group for Clinical Cancer Research)
  - Open-label, multicenter, single-stage trial at major hospitals in Switzerland
  - Recruiting 18 chemotherapy-naïve patients with metastatic castration resistant prostate cancer (mCRPC) with adequate bone marrow, liver and renal function
- Docetaxel approved for wide range of solid malignancies
  - Standard of care for advanced prostate cancer
  - Docetaxel micellar uses XR-17<sup>™</sup> to enable IV administration of docetaxel without solubility enhancers



#### The global burden of prostate cancer <sup>1</sup>



#### In 2018 it was the 5<sup>th</sup>

leading cause of death in men worldwide



Cases are predicted to almost double from approximately 1,275,000 per year by 2040



# Apealea® – global licensing deal & European approval in ovarian cancer

Approved in EU for treatment of first relapse ovarian cancer<sup>1</sup>

Targeting patients unable to tolerate solventbased paclitaxel

Solvent-free IV formulation of paclitaxel

- No polyoxyethylated castor oil or dehydrated alcohol
- No glucocorticosteroids required premedication
- Shorter infusion and overall 'chair' time

elevar

therapeutics



Global commercialization agreement with US-based Elevar Therapeutics, subsidiary of South Korea's HLB, worth up to \$698m + royalties (incl. \$20m upfront)

#### **Apealea® – out licensed to Elevar and its partners**



## **Apealea commercial update**



- The EU Market Authorization transfer between Oasmia and Inceptua is anticipated to be completed by end of 2021
- Elevar and its partner, Inceptua, continue to move forward toward commercialization in Europe:
  - UK and Germany planned launch expected 1H 2022
  - Switzerland, planned launch in 2H 2022
  - Follow on European market launches under evaluation and pricing and reimbursement submissions will be made throughout 2022
- Elevar and its partner, Taiba, continue to move forward toward commercialization in the MENA region

#### Apealea US development update



- Elevar continues to make progress on a development program to support a future NDA in the US market
- This includes partnering with the Gynecologic Oncology Group (GOG) Foundation to develop the clinical registrational study concept
- Elevar plans to seek FDA feedback by Q1 2022 prior to initiating any clinical studies, including the PK plan and the registrational clinical study
- Elevar intends to file an IND for Apealea in 1Q 2022



## **Significant events during the last quarter**

#### **Corporate highlights**

- Nordic commercialization rights for Apealea<sup>®</sup> transferred to Inceptua Group
- Dr Reinhard Koenig appointed as Chief Scientific Officer
- Andrea Buscaglia proposed as a new Board member by the Nomination Committee and appointed
- Senior level management positions filled including Head of Clinical Development and Head of Regulatory Affairs
- Continued focus on in-licensing and M&A working with investment banks

#### **Clinical highlights**

- A Phase 1b trial of Oasmia's Docetaxel Micellar in advanced prostate cancer was granted ethical committee approval by Swissmedic
- The first Patient was enrolled in the SAKK Investigator-Initiated Phase 1b trial of Docetaxel Micellar in Advanced Prostate Cancer
- Cantrixil final Phase I data presented at the 2021 AACR Annual Meeting
- Positive Phase I trial data for Cantrixil were published in the open access journal of oncology Cancers

# **Key figures in the last quarter**

Key figures	Q2-21	Q2-20	H1-21	H1-20	2020
					Jan-Dec
Net sales, TSEK	4 596	254	4 633	201 474	201 760
Operating loss/profit, TSEK	-56 165	-78 296	-97 007	50 311	-44 323
Net loss/profit, TSEK	-57 677	-80 090	-98 886	44 615	-57 541
Operating cashflow, TSEK	-40 967	123 611	-75 101	60 909	-20 485
Cash and cash equivalents, TSEK	176 302	377 391	176 302	377 391	287 405
Equity/Assets ratio, %	77	81	77	81	79
Net debt / (cash), TSEK	-96 302	-297 391	-96 302	-297 391	207 405
Earnings per share, SEK	-0,12	-0,18	-0,22	0,10	-0,13
Number of employees	25	62	25	62	29

- Operating costs, defined as other external expenses and personnel costs, amounted to MSEK 32 in Q2
  - Confirming annualized cost savings of approx. MSEK 100
- Operating cashflow in Q2 of MSEK -41 and H1 of MSEK -75
  - Confirming "cash burn" year to date at around MSEK 12 per month
- Cash and cash equivalents amounted to MSEK 176 at the end of the quarter

#### Implementing the highest environmental, social and governance (ESG) standards

#### Structure to support Oasmia's sustainability work:

- The Board is responsible for ensuring that sustainability is adequately addressed within the Company.
  The CEO is responsible for implementation. All employees are responsible for supporting ongoing sustainability initiatives in their daily work.
- Policies and instructions adopted, for example:
  - Code of Conduct
  - Whistle-blower policy
  - Employee handbook
  - Detailed plans and instructions for managing specific aspects: e g chemicals and waste, work environment, gender equality, etc.



## Looking ahead – multiple catalysts to drive value

#### **Potential near- and mid-term value drivers**

- Sustained M&A & in-licensing to build critical mass in oncology
- Cantrixil trial design, KOL recruitment and supply agreement for Phase 2 (2022)
- Docetaxel micellar Phase 1b completion (2022)
- Apealea<sup>®</sup> initiation of additional pivotal studies by Elevar; partnering in key territories; potential for initial royalties
- XR-17<sup>™</sup> technology platform enhancement
- Animal Health assets divestment or partnering agreements