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#### **INVESTIVAL SHOWCASE**

F.R. Martelet, M.D., CEO

11-16 November 2020

#### **Forward-looking statement**

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### Oasmia – an innovation-focused specialty pharmaceutical company





NASDAQ Stockholm **2010**Market Cap approx. SEK 2,0 B



Agile, flexible structure, **Solid cash position** 



**XR-17™** technology platform

Enhances the intravenous delivery of established and novel drugs in diseases including cancer



**R&D-focused Production** 

Facility in Uppsala, Sweden



A growing pipeline, focused on

**Oncology** and with potential in other therapeutic areas



New Leadership

since March 2020



## The new team leading Oasmia's transformation





FRANCOIS MARTELET, M.D., Master's

Degree Business

Chief Executive Officer

**Previous experience:** 

CEO in Biotechnology/ BioPharma in UK, Denmark, US and senior executive global roles at Novartis Oncology, Merck & Co., Inc with large P&L responsibility FREDRIK JÄRRSTEN\*
Chief Finance Officer

ELIN TRAMPE, Chief Technical Officer

REINHARD KOENIG, M.D.

Acting Chief Medical

Officer

PETER SELIN\*
Chief Business
Officer



ANDERS HÄRFSTRAND, M.D., PhD.

Non-executive Chairman

Previous experience: Pharma BoD, M&A, former executive positions in Pfizer, Pharmacia, Pharmacia & Upjohn

**B.A.**Board Member

PETER ZONABEND, LL.M, EMLE Board Member BIRGIT STATTIN
NORINDER, MSc.
Board Member





#### Meeting the challenges of poor drug solubility

POOR API<sup>1</sup> SOLUBILITY

c.40% OF APPROVED DRUGS AFFECTED<sup>2</sup>

FACTOR IN SERIOUS ADVERSE EVENTS (SAEs)

Major challenge in drug development

Critical to drug bioavailability

70-90% of pipeline drugs classed as poorly soluble<sup>2</sup>

Leading cause of project termination

Solubility enhancers can cause SAEs and / or require use of further drugs

An accepted trade off in cancer therapy

\$180 bn SPENT ON PHARMA R&D EVERY YEAR <sup>3</sup>

69%
OF DRUGS
FAIL DUE TO
LOW
SOLUBILITY 3

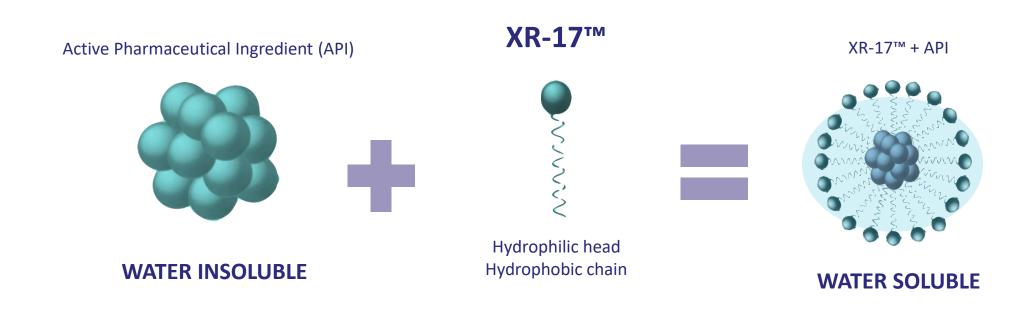


API = Active Pharmaceutical Ingredient - the ingredient in a pharmaceutical drug that is biologically active

<sup>2)</sup> Nikolakakis & Partheniadis



#### XR-17™ powerful platform that can increase solubility of insoluble compounds



XR-17™ increases small molecule solubility and potentially improves safety and efficacy of new formulations



#### XR-17™ – validated platform applicable in many therapeutic areas



Drug load capacity, enabling high drug delivery capability



Strong, validated safety in cancer indication<sup>1</sup>



Shorter infusion time<sup>1,2</sup>



No mandatory or limited need for premedication<sup>1</sup>



Superior solubility compared with other platforms and technologies, enhances bioavailability of API



Free from alcohol, Cremophor EL, Polysorbate-80 and Human albumin, which can cause numerous side effects



## Building a diverse portfolio based on XR-17™ platform technology



Product	Indication	Pre-clinical	Phase I	Phase II	Phase III	Registration / approval	Commercial Launch	Geography
Human Health Portfolio								
Apealea® / Paclical® (paclitaxel)	Ovarian cancer					Pre-NDA mee	eting elevar	USA
	Ovarian cancer					<b>⊘</b>	EU / EEA	
Docetaxel micellar	Prostate cancer		<b>SAKK</b>					Global
New API	Undisclosed							Global
XR-19 (combination)	Assessments in various cancers							Global
Animal Health Portfolio (Canines)								
Paccal vet (paclitaxel)	Mammary Carcinoma							USA
Doxophos vet (doxorubicin)	Lymphoma							USA



## **Apealea® – offering an improved treatment option**



Approved in EU/EEA for treatment of first relapse ovarian cancer<sup>1</sup> and in Russia for first line and relapsed ovarian cancer<sup>2</sup>

Current standard of care in ovarian cancer is carboplatin + paclitaxel

A subset of patients cannot tolerate solvent-based paclitaxel

Apealea® is a solvent-free IV formulation of paclitaxel using XR-17™

- Free from polyoxyethylated castor oil and dehydrated alcohol
- No need for mandatory glucocorticosteroids pre-medication
- Shorter infusion and overall 'chair' time







## Apealea® – global partnership worth up to \$698m + royalties





Agreement with US-based Elevar Therapeutics, subsidiary of South Korea's HLB



%

Double-digit royalties on global Apealea® sales

\$678M

Milestones based on regulatory and sales achievements



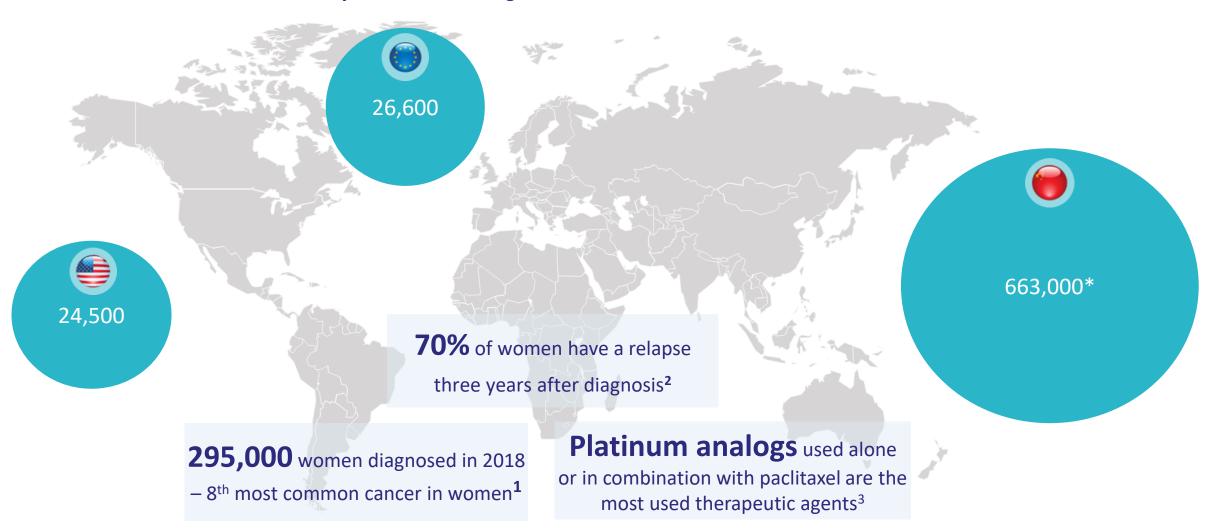
Oasmia retains sole control over development of XR-17™ in other APIs





#### Apealea® – large market opportunity in ovarian cancer <sup>1</sup>

Annual ovarian cancer incidence in key territories and regions



<sup>\*)</sup> China, Japan and South Korea



<sup>1)</sup> Global Cancor Observatory

<sup>2) &</sup>lt;u>Springerplus</u>. 2016; 5(1): 1197. Published online 2016 Jul 28. doi: <u>10.1186/s40064-016-2660-0</u>
3) ESMO guidelines: Annals of Oncology 30: 672–705, 2019 doi:10.1093/annonc/mdz062 Published online 2 May 2019

### Oasmia's strategy



1

Execute on Apealea® global partnership with Elevar Therapeutics

Commercialization deal signed with Taiba for Apealea® in MENA

Partnerships in Europe & Asia under evaluation

Generating resources to invest in pipeline growth

2

Partnering & clinical development with XR-17™ / XR-19 platforms

Evaluate poorly watersoluble products using XR-17™

XR-19 platform in development for product combinations

Proven development, regulatory and BD skills

3

Clinical development of Docetaxel micellar and new API

Docetaxel micellar poised to enter clinic, agreement signed with SAKK

New API in preclinical development

Large global market opportunities

4

In / out-licensing, partnering & M&A in oncology

Out-license or partner non-core assets (e.g. animal health portfolio)

In-licence oncology assets in clinical development

Agile, flexible structure, solid cash position







### Oasmia – multiple catalysts and investment drivers

#### Potential near and mid-term value drivers

- Elevar partnering for Apealea® in Europe, Asia
- Apealea® royalties
- Docetaxel micellar Phase Ib / Phase II initiations
- Partnering of Animal Health assets
- Partnering of XR-17™
- M&A and in-licensing opportunities to build critical mass in oncology/spec pharma
- XR-19 value assessment

#### **Investment drivers**

- Commercial-stage company with proven capabilities
- Validated XR-17<sup>™</sup> technology platform
- Growing oncology pipeline
- Transformational global partnership
- Strong cash position
- Positioned for strong growth