## Q3 2022 Results

17 November 2022

CHRISTER NORDSTEDT MD PhD, ACTING CEO ROBERT MAIORANA, ACTING CFO



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# Today's speakers



CHRISTER NORDSTEDT MD PhD
Acting Chief Executive Officer



ROBERT MAIORANA
Acing Chief Financial Officer



# Q3 results – operational updates

- Christer Nordstedt MD PhD was appointed acting CEO
- Vivesto winds down activities in Russia
- Vivesto noted the launch of Apealea® in Germany by Inceptua

#### Post period end

- Christer Nordstedt resigned as acting CEO
- Nina Herne PhD MBA brought in to spear head our Business Development



## Positioning Vivesto for the next stage of its growth...





## Three main focus areas

### **Review of Vivesto's assets and projects**

to further strengthen the research portfolio

to increase the value of existing projects and technology platforms

to further
trim our
costs to be
able to invest
in value
creation
trough R&D





## **Existing business**

### **Oncology R&D**

in-licensed & wholly-owned development-stage assets

- Cantrixil
- Docetaxel micellar
- Strategic pipeline development (string of pearls)







#### Commercial

revenues from out-licensed products and technologies

- Apealea<sup>®</sup> for ovarian cancer
- XR-17<sup>™</sup>/ XR-18 drug delivery technologies
- Animal health assets for partnering or continued development









# Aiming to build critical mass in cancer

Significantly broadened pipeline by implementing 'string of pearls' strategy

Product	Indication	Pre-clinical	Phase 1	Phase 2	Phase 3	Registration / approval	Commercial Launch	Geography	
Apealea® (paclitaxel micellar)	Ovarian cancer						<b></b>	EU/EEA	INCEPTUA
Apealea® (paclitaxel micellar)	Ovarian cancer			$\rightarrow$				US	therapeutics
Cantrixil IP	Ovarian cancer		$\longrightarrow$					Global	KAZIA
Docetaxel micellar	Prostate cancer		<b>→</b>					EU/EAA	SAKK WE BRINS PROGRESS TO CANCER CARE
Cantrixil New Formulation	Ovarian cancer	$\rightarrow$						Global	KAZIA



# Docetaxel micellar – Phase Ib in advanced prostate cancer on track

- SAKK open-label, multi-center, single-stage trial at three Swiss hospitals
- Targeting 18 chemotherapy-naive patients with metastatic castration-resistant prostate cancer (mCRPC)
  - First patient fully completed study (Feb 2022)
  - About half of the patients are recruited
  - Recruitment is expected to be completed in H1 2023
  - Further sites may be added to accelerate recruitment





## XR-17™/XR-18 – progress on next generation development

#### Solubilization platform expansion & enhancement

- Promising novel candidate for use with XR-18 identified and synthesized
- Testing underway with widely-used oncology compound
- Potential for improved properties and capabilities vs. XR-17<sup>™</sup>
- Agreement with Visikol Inc. to evaluate cellular effects & enable selection of promising oncology candidates



# Apealea® – European launches underway



- Launched in Germany by Inceptua 15 August 2022
- UK commercialisation plans progressing
  - Inceptua, has secured a maximum list price for Apealea® with the Department of Health and Social Care, allowing private market access
  - Inceptua is engaged with NHS England to secure reimbursement
- Other European launches will be implemented on a country-by-country basis over the next couple of years
- First royalties for Vivesto are anticipated in 2023





## Q3 financials – a solid cash position, no debt and operating costs reduced

- Improved cashflow from operating activities MSEK -22.6 (MSEK -25.3)
- Operating loss totalled MSEK -71.3 (MSEK -29.6)
- Write-down of development costs attributable to Russia MSEK -44.6 (0)
- Operating loss Q3 adjusted for write-down of development costs attributable to Russia MSEK -26.7 (-29.6), a decrease of MSEK 2.9.
- Operating loss YTD adjusted for write-down of development costs attributable to Russia MSEK -89.3 (-126.6), a decrease of MSEK 37.2
- Short-term investments and cash and cash equivalents amounted to MSEK 164.2 (MSEK 149.7).
- A solid financial position with an equity/asset ratio of 95% and no debt



# Thank you

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