

OASMIA PHARMACEUTICAL AB

Q4 AND YEAR END RESULTS PRESENTATION FOR THE YEAR ENDED APRIL 30, 2020

F. R. Martelet, M.D. CEO

18 June 2020



Forward looking statement

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Today's speakers



Francois Martelet, M.D.Chief Executive Officer



Michael af Winklerfelt Chief Financial Officer



Contents

- Oasmia Overview
- Q4 events and FY results
- CEO outlook: Key Drivers
- Executive summary



Oasmia – an innovation-focused specialty pharmaceutical company



Founded in 1999 HQ Uppsala, Sweden 27 employees*



NASDAQ Stockholm **2010**Market Cap approx. SEK 3,1 B



XR17[™] technology platform, allowing nano-sized particle formulations of APIs, to be soluble in water – broad applications in oncology, human and animal health



R&D In-house Laboratory (POC), Uppsala, Sweden



Lead product Apealea® approved in EU/EEA in ovarian cancer, in discussions with FDA; global commercial deal worth up to \$698m + royalties

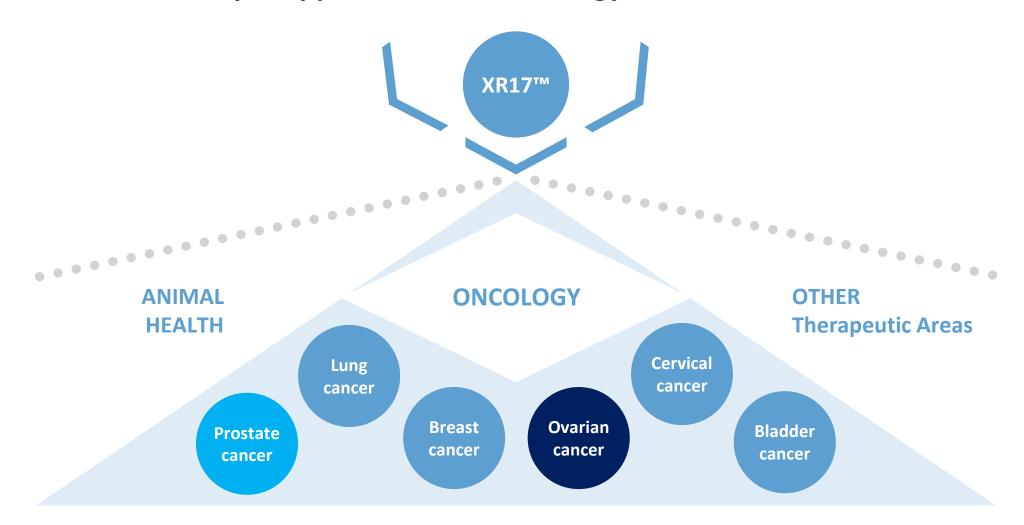


New CEO in place since March 2020

*Post-restructuring (2021)

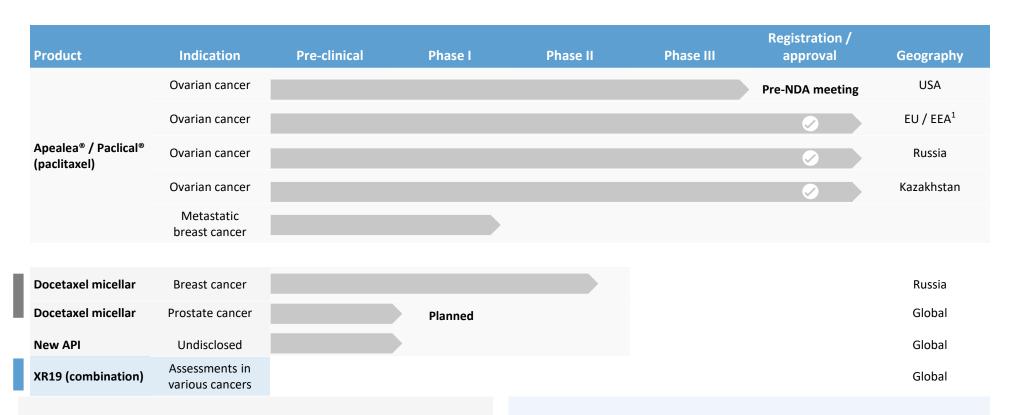


XR17TM – multiple opportunities in oncology, human and animal health





Building a diverse human health portfolio based on XR17™ platform technology



Docetaxel micellar

- New solvent-free formulation of docetaxel
- Docetaxel (Taxotere*) extensively used, including in the treatment of breast cancer, head and neck cancer, stomach cancer, prostate cancer and non-smallcell lung cancer

XR19

- Potential combination of XR17™ and two frequently used cytostatic substances
- Combination therapies are standard treatment for many forms of cancer such as ovarian cancer, first-line breast cancer, prostate cancer and lung cancer



Oasmia Pharmaceutical AB Animal Health Portfolio

Product	Indication	Pre-clinical	Clinical		ration / oroval	Geography
Paccal vet (paclitaxel)	Mammary Carcinoma (Canines)				No	US
Doxophos vet (doxorubicin)	Lymphoma (Canines)			I	No	US

Doxophos vet

Potential next steps

- Reapply for MUMS designation (expired 2018)
- Concurrence Field study protocol
- Application for Conditional Approval & field study

Paccal vet

Potential Next steps

- Concurrence Field study protocol
- Field study
- Application for full approval



Apealea® – offering improved treatment options



Approved in EU/EEA for treatment of first relapse ovarian cancer^l and in Russia for first line and relapsed ovarian cancer²

Current standard of care in Ovarian cancer is carboplatin + paclitaxel

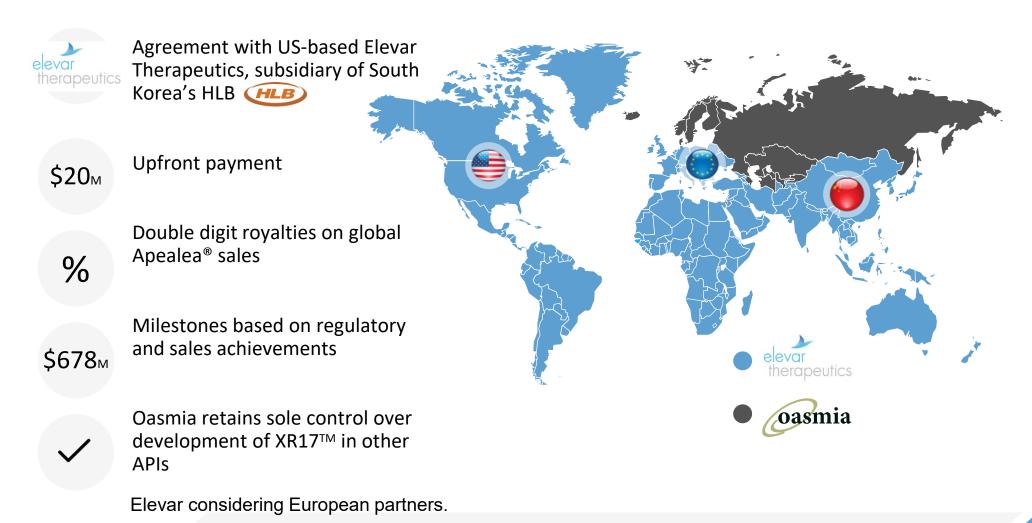
Subset of patients cannot tolerate solvent-based paclitaxel

Apealea® is an IV injectable formulation using XR17TM which facilitates solubility of paclitaxel





Apealea® – global partnership worth up to \$698m + royalties





Q4 and Post-Period Overview

- Global strategic partnership for the commercialization of Apealea® signed with Elevar in March 2020
 - Upfront payment of USD 20 million
 - Milestone payments with a potential of up to USD 678 million and double digit royalties.
- Apealea® 60 mg, launched in Sweden, Denmark and Finland in February
 - First batch of the drug was shipped to distributors in these countries.
- Strengthened Board and Senior Management team
 - Francois Martelet appointed as the new CEO in February replacing Dr. Sven Rohmann
 - Anders Härfstrand appointed Chairman of the Board and Birgit Stattin-Norinder became new member of the Board
- Phase 1b Trial Agreement signed with SAKK, The Swiss Group for Clinical Cancer Research for Evaluation of Docetaxel Micellar in advanced prostate cancer patients
- Entered into a comprehensive settlement agreement with the plaintiffs in Class Action filed against the Company in the United States in 2019



Outcome of Strategic Review

Goal: build Oasmia into a cash-flow positive speciality pharma company

How this is achieved:

- Streamlining of our structure to become an agile and pro-active organisation
- Generating savings of 100 MSEK/year and achieving a monthly burn rate of < 10 MSEK
- Discontinuing commercial production activities post-Elevar deal
- Retaining strong R&D laboratory (Proof Of Concept) capabilities to further maximise the value of XR-17
 - Initiating the clinical development plan of Docetaxel Micellar
 - Engaging in M&A activities to achieve critical mass as well as strengthening the pipeline



Q4 & FY 2020 Consolidated Income Statement in brief

	2019/20	2018/19	2019/20	2018/19
TSEK	Feb-Apr	Feb-Apr	May-Apr	May-Apr
Net sales		266	201,843	1,980
Other operating income/loss	355	447	427	755
Change in inventories of products in progress and finished goods	13,137	-4,658	20,904	-5,148
Capitalized development costs	839	-518	4,356	8,431
Operating expenses**	-105,065	-70,729	-258,197	-156,837
Operating income/loss	110,531	-75,192	-30,667	-150,818
Net income/loss for the period	106,480	-79,538	-11,114	-201,881
Earnings/loss per share, before and after dilution in SEK*	0.24	-0.31	-0.03	-0.80

Consolidated income statement in brief

^{**} Operating expenses excluding change in inventories and capitalized development costs.



^{*} The key figures for the comparison periods have been adjusted for the bonus issue component in the rights issue carried out during the year.

Key ratios and other information

	2019/20	2018/19	2019/20	2018/19
	Feb-Apr	Feb-Apr	May-Apr	May-Apr
Cash and Cash equivalents *	201,018	116,272	201,018	116,272
Number of shares at the end of the period, before and after dilution, in thousands**	448,370	294,620	448,370	294,620
Weighted average number of shares, before and after dilution, in thousands**	448,370	278,406	398,395	253,312
Earnings/loss per share, before and after dilution, SEK*	0.24	-0.31	-0.03	-0.80
Equity per share, SEK*	1.85	1.33	1.85	1.33
Equity/assets ratio, %	82	64	82	64
Net debt, TSEK	-355,098	23,296	-355,098	23,296
Net debt/equity ratio, %	-43	6	-43	6
Return on total assets, %	12	neg	neg	neg
Return on equity, %	13	neg	neg	neg
Number of employees at the end of the period	63	60	63	60

^{*} Does not include short-term investments which are highly liquid

^{**} The key figures for the comparison periods have been adjusted for the bonus issue component in the rights issue carried out during the year.



Key value drivers

Short Term 12 months

- Docetaxel micellar clinical development plan
 - Phase 1 Study Initiation
- Review of Animal Health Business assets
- XR-17 Technology Platform Partnering
- M&A opportunities
- XR-19 Value Assessment

Mid Term 12-24 months

- Apealea Milestone payments & Royalties
- Docetaxel micellar Phase 1 Study Results
- Realisation of cost control measures
- M&A opportunities
- Transition to Speciality Pharma Company



Strategic vision: Oasmia to become a significant speciality pharma Co.

- Proven ability to register an oncology drug
- Expand pipeline, including XR17™ technology
- Strong cash position
- Proven ability to negotiate substantial partnering deal
- Potential divestment of non-core assets
- New CEO & experienced board team

Platform to build a Sweden-based cash-flow positive specialty pharma leader

Well placed for M&A

Attractive in-licensing partner

