Q3 2022 Results

17 November 2022

CHRISTER NORDSTEDT MD PhD, ACTING CEO ROBERT MAIORANA, ACTING CFO



Forward-looking statement

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Today's speakers



CHRISTER NORDSTEDT MD PhD Acting Chief Executive Officer



ROBERT MAIORANA Acing Chief Financial Officer



Q3 results – operational updates

- Christer Nordstedt MD PhD was appointed acting CEO
- Vivesto winds down activities in Russia
- Vivesto noted the launch of Apealea® in Germany by Inceptua

Post period end

- Christer Nordstedt resigned as acting CEO
- Nina Herne PhD MBA brought in to spear head our Business Development



Positioning Vivesto for the next stage of its growth...



Three main focus areas

Review of Vivesto's assets and projects

to further strengthen the research portfolio to increase the value of existing projects and technology platforms to further trim our costs to be able to invest in value creation trough R&D



Existing business

Oncology R&D

in-licensed & wholly-owned development-stage assets

- Cantrixil
- Docetaxel micellar
- Strategic pipeline development (string of pearls)





Commercial

revenues from out-licensed products and technologies

- Apealea[®] for ovarian cancer
- XR-17[™]/ XR-18 drug delivery technologies
- Animal health assets for partnering or continued development







Aiming to build critical mass in cancer

Significantly broadened pipeline by implementing 'string of pearls' strategy

Product	Indication	Pre-clinical	Phase 1	Phase 2	Phase 3	Registration / approval	Commercial Launch	Geography
Apealea® (paclitaxel micellar)	Ovarian cancer						>	EU/EEA
Apealea® (paclitaxel micellar)	Ovarian cancer			→				US
Cantrixil IP	Ovarian cancer		\rightarrow					Global
Docetaxel micellar	Prostate cancer		→					EU/EAA
Cantrixil New Formulation	Ovarian cancer	\rightarrow						Global



Docetaxel micellar – Phase Ib in advanced prostate cancer on track

- SAKK open-label, multi-center, single-stage trial at three Swiss hospitals
- Targeting 18 chemotherapy-naive patients with metastatic castration-resistant prostate cancer (mCRPC)
 - First patient fully completed study (Feb 2022)
 - About half of the patients are recruited
 - Recruitment is expected to be completed in H1 2023
 - Further sites may be added to accelerate recruitment





XR-17[™]/XR-18 – progress on next generation development

Solubilization platform expansion & enhancement

- Promising novel candidate for use with XR-18 identified and synthesized
- Testing underway with widely-used oncology compound
- Potential for improved properties and capabilities vs. XR-17[™]
- Agreement with Visikol Inc. to evaluate cellular effects & enable selection of promising oncology candidates



Apealea[®] – European launches underway

- Launched in Germany by Inceptua 15 August 2022
- UK commercialisation plans progressing
 - Inceptua, has secured a maximum list price for Apealea[®] with the Department of Health and Social Care, allowing private market access
 - Inceptua is engaged with NHS England to secure reimbursement
- Other European launches will be implemented on a country-by-country basis over the next couple of years
- First royalties for Vivesto are anticipated in 2023





INCEPTUA

Q3 financials – a solid cash position, no debt and operating costs reduced

- Improved cashflow from operating activities MSEK -22.6 (MSEK -25.3)
- Operating loss totalled MSEK -71.3 (MSEK -29.6)
- Write-down of development costs attributable to Russia MSEK -44.6 (0)
- Operating loss Q3 adjusted for write-down of development costs attributable to Russia MSEK -26.7 (-29.6), a decrease of MSEK 2.9.
- Operating loss YTD adjusted for write-down of development costs attributable to Russia MSEK -89.3 (-126.6), a decrease of MSEK 37.2
- Short-term investments and cash and cash equivalents amounted to MSEK 164.2 (MSEK 149.7).
- A solid financial position with an equity/asset ratio of 95% and no debt



Thank you

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